

FY21

# Guia para

**Treinamentos de Vendas**

aruba

a Hewlett Packard  
Enterprise company

**Acesse: <https://www.mylearninghpe.com/hpcpbenefits/hpelogin.aspx>**

**Utilize as suas credenciais do Partner Portal**



Welcome to My Learning Portal, your personalized learning experience with Certification and Learning. Sign in to discover innovative learning plans and training recommendations based on your interests and skills.

**For our channel partners and customers**

Sign in below using your HPE Passport credentials.

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**For HPE employees**

Sign in with your network credentials.

**Employee Access**



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Overview

Aqui aparece o seu  
Learner ID

## My Learning

Welcome Christian Enrique Velasco  
HPE Learner ID 60146088

English

### Enhance your ability to address current and future network security challenges

The Aruba Certified Network Security Associate (ACNSA) certification brings a 360° view of analytics-driven visibility, detection, control, and response to secure the enterprise.

[Find out more](#)



### My Certification Level

#### HPE certifications



Access Accelerating U  
Access HPE Sales Pro  
Access HPE Tech Pro

Para chegar nos treinamentos,  
escolha a opção

**ACCESS ACCELERATING U**

### My Alerts

#### On-demand training makes being HPE certified easier than ever

HPE Press has partnered with BenchPrep, to get you started on your HPE Hybrid journey. We now offer two new certification bundles for HPE ATP - Hybrid IT Solutions V2 designed to allow you to train when you want, where you want, and on any device. Learn more

#### What if learning drives selling?

Get trained to provide insights to your customers. You'll increase your win rates by 23%\*

\* CSO Insights, 2018-2019 Sales Performance Report

[Go to HPE Sales Pro](#)

### My Interests ?

Please select your job role and areas of interest, then click **Update My Interests** below.

#### Job role

- Sales
- Technical

#### Areas of interest

- Advisory and Professional Services
- Compute Solutions

Esta é a ferramenta para treinamentos HPE  
Learning SABA tool

The screenshot displays the Hewlett Packard Enterprise Learning SABA tool interface. At the top, the navigation bar includes the HPE logo, a home icon, a dropdown menu for 'Learning Ca...', a search bar, and a 'Browse' button. The main content area features three prominent circular icons: a magnifying glass for 'Accelerating U' (Leadership, professional skills & onboarding), a speech bubble for 'Accelerating U on Connect Now' (Find additional resources to other topics), and a list icon for 'Open Class Schedule' (News and weekly schedule of available classes). Below these icons, the interface is divided into three main sections: 'Plan Summary' with a donut chart showing 'Learning & Certifications' (In Progress and Completed) and a 'Go to plan' button; 'Discover' with 'Top Rated Learning' (featuring a course titled 'LAC PTA - Servicios de archivo para SimpliVity con ...' with a 5-star rating and an 'Add to Plan' button) and 'In-Progress Learning'; and 'Announcements' with a 'SYSTEM DOWNTIME' notice (The Learning Catalog will be unavailable from Friday, November 20 at 09:00PM US Pacific to Sunday, November 22 at 5:00PM US Pacific), 'Enhanced Course and Class Details Pages' information, and a note about allowing cookies for Brainshark web-based courses.



Hewlett Packard Enterprise Home

Learning Ca... Selling Aruba

- Selling Aruba Location Services
- Selling Aruba As a Service Solutions
- Selling Aruba ClearPass Security Solutions, Rev 19.41
- Selling Aruba Products and Solutions, Rev. 16.41
- Selling Aruba Central to the Mid Market
- Selling Aruba Products and Solutions, Rev. 18.41
- Selling Aruba SD-Branch, Rev. 19.21
- TTT Selling Aruba Products and Solutions, Rev. 18.41
- Exam HPE2-W02 Selling Aruba Products and Solutions
- Selling Cloud-based network management with Aruba Central

Use o buscador para encontrar os treinamentos de vendas da Aruba

Plan Summary

Learning & Certifications

In Progress

Completed

Go to plan

See all results

Ending Sunday, November 22 at 5:00PM US Pacific

**Enhanced Course and Class Details Pages**

Enhanced Course and Class Details Pages are introduced in the Learning Catalog. Click [here](#) to know more.

**Allow cookies for Brainshark web-based (self-paced) courses**

To ensure that web-based (self-paced) courses work properly,

LAC PTA - Servicios de archivo para SimpliVity con ...

Course

★★★★★

Add to Plan



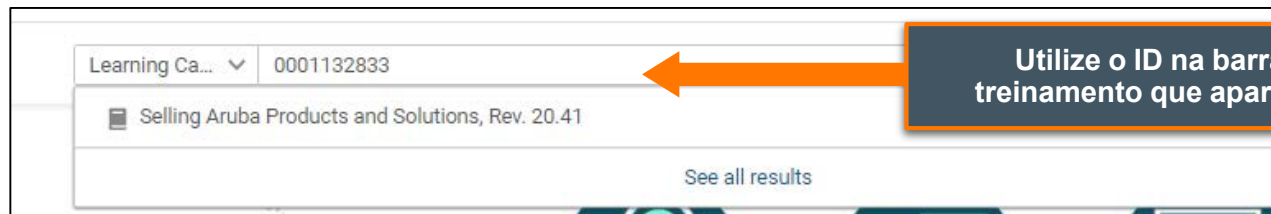
A tabela abaixo contém os treinamentos de vendas necessários para o programa de parceiros Aruba

Nome do Treinamento	Tem prova	ID
<b>Selling Aruba Products and Solutions, Rev. 20.41</b>	<b>SIM</b>	0001132833
<b>Selling Aruba As a Service Solutions</b>	NÃO	0001133806
<b>Selling Aruba ClearPass Security Solutions, Rev 19.41</b>	NÃO	01128767
<b>Selling Aruba's Location Services Solutions Rev. 20.21</b>	NÃO	0001133015
<b>Selling Aruba SD-Branch, Rev. 19.21</b>	NÃO	02089194
<b>Selling Aruba Central to the Mid Market</b>	NÃO	0001131522
<b>Selling Cloud-based network management with Aruba Central</b>	NÃO	0001131082

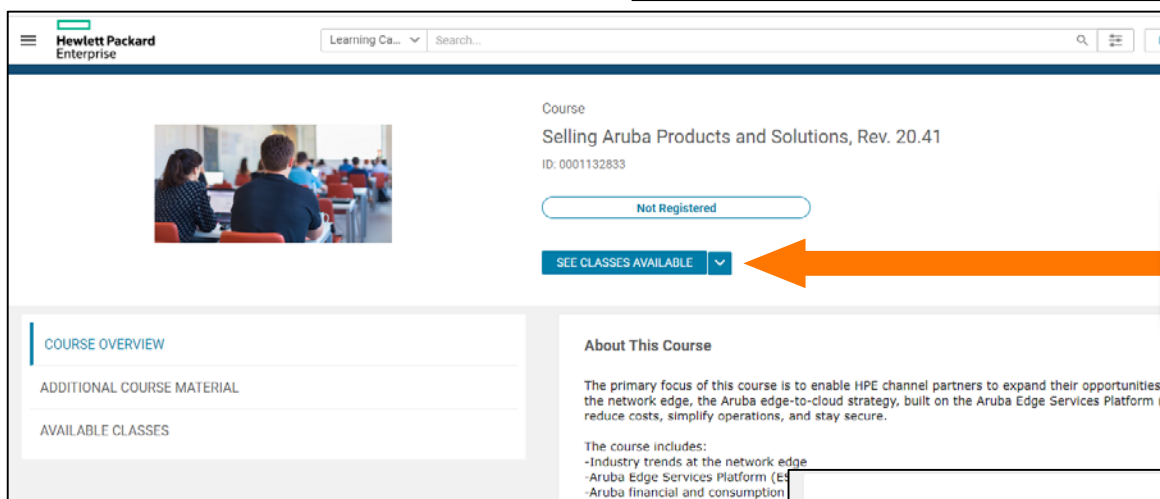
Utilize o ID na barra buscadora para encontrar o treinamento com mais facilidade



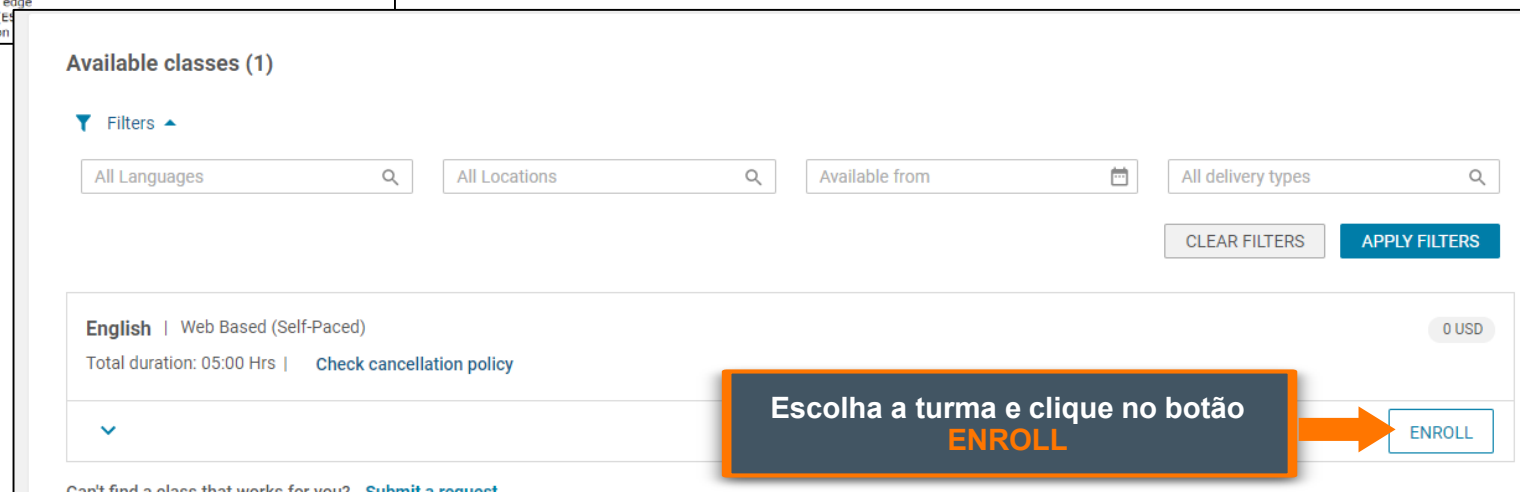
Exemplo: Para assistir ao treinamento **Selling Aruba Products and Solutions**



Utilize o ID na barra buscadora e clique no treinamento que aparecerá logo abaixo da barra



Quando a janela contendo os detalhes do treinamento aparecer, clique no botão **SEE CLASSES AVAILABLE**



Escolha a turma e clique no botão **ENROLL**



English | Web Based (Self-Paced)

Total duration: 05:00 Hrs

Class ID: 0002183174

Activities

0001132833\_20201112

Not evaluated

LAUNCH

0 USD

DROP

SHOW OTHER AVAILABLE CLASSES

Para iniciar clique em LAUNCH .

Uma nova janela POP UP será aberta pela aplicação.

Cuidado!  
O navegador pode bloquear a janela POP UP e perguntar o que fazer.  
Permita que janela seja aberta.

Mantenha a janela principal aberta enquanto estiver realizando o treinamento. Ao sair, feche primeiro a janela POP UP.

Assim, o seu progresso será devidamente registrado e você poderá retomar o treinamento de onde parou.

Se encontrar algum problema durante o treinamento, escreva para

[clsupport.lar@hpe.com](mailto:clsupport.lar@hpe.com)

para obter suporte.

Fique de olho nos recursos disponíveis de cada treinamento.

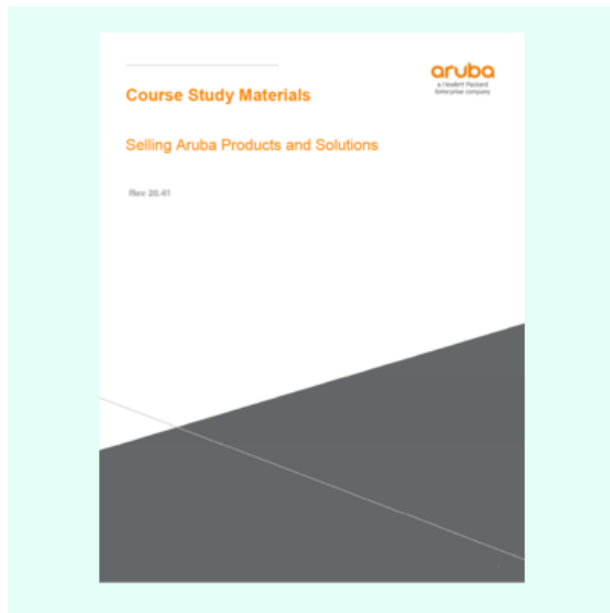
The screenshot displays the Aruba training interface. On the left, there is a 'Table of contents' sidebar with a list of modules (Module 1 to Module 10). The main content area features the Aruba logo and a video player titled 'Selling Aruba Products and Solutions'. Below the video player, there is a 'MENU NOTES' section with a list of topics: 'Topic 1: Transformation at the Edge', 'Topic 2: Customers Need Flexibility, Agility, and Data Intelligence', and 'Topic 3: Aruba Is Prepared'. At the bottom right, there is a 'RESOURCES' section. An orange arrow points from the 'RESOURCES' section to the text box on the right.





Baixe gratuitamente o material de apoio do curso **Selling Aruba Products and Solutions**  
Acesse: <https://hpepress.hpe.com/product/Selling+Aruba+Products+and+Solutions+Rev.20.41-eBook-19377>

## Selling Aruba Products and Solutions, Rev.20.41



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